



RESOLUTION / ORDINANCE EXECUTIVE SUMMARY ADDENDUM

Title

Approving 2026 Purchase of Ice Control for the Kane County Division of Transportation and for Participating Governmental Agencies (BID# 25-020-TK)

Committee Flow:

Transportation Committee, Executive Committee, County Board

Contact:

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Budget Information:

Was this item budgeted? Yes	Appropriation Amount: \$1,125,960
If not budgeted, explain funding source: N/A	
Was this item passed through the appropriate committee? Yes	

Summary:

For the 2025-2026 winter season, the Kane County Division of Transportation (KDOT) and the Participating Governmental Agencies will be using rock salt for part of their snow and ice removal on the County and other Local/Township highway systems. KDOT worked with the County Purchasing Department to bid (Bid 25-020-TK) both enhanced "Treated" salt and untreated "Dry" salt for both KDOT and the other Participating Governmental Agencies.

The contracts are bid based on salt usage estimates and allows KDOT and the Participating Governmental Agencies to purchase 80%-150% of the contract amount. KDOT's annual salt usage is approximately 9,500 tons. Based on current salt amounts on hand, KDOT estimates that it will need to purchase 10,000 tons of salt. Thus, the KDOT contract would allow for a minimum purchase of 8,000 tons and a maximum purchase of 12,000 tons.

KDOT has the ability to make its own Treated salt from Dry salt with County staff using specialized County equipment and will do so when the bid prices are such that it is cost effective.

On April 23, 2025, five (5) bids were opened for both Treated and Dry salt. The lowest qualified bidder for Treated salt was Cargill, Inc. at a price of \$93.83 per ton. The lowest qualified bidder for Dry salt was Salt Xchange, Inc. at a price of \$83.50 per ton. Based on these bid prices, KDOT will purchase all 10,000 tons as Treated salt.

Staff recommends approval to award the Treated salt bid to Cargill, Inc. and dry salt to Salt Xchange, Inc. Staff also recommends approval of the appropriation for KDOT's purchase of the Treated salt. This is in the proposed FY26 Budget.

FY24 Cost was \$92.15 for treated and \$81.50 for Dry. FY25 cost was \$86.00 for treated and \$76.00 for dry.

The County does not need to appropriate for the Townships or other Local Agencies.